

**NCSA FALL PROFESSIONAL ACCOUNTING SEMINAR  
BUSINESS TAX UPDATE &  
WITH A BONUS: PRACTICE EXIT STRATEGIES  
SEPTEMBER 29, 2017**

*The North Carolina Society of Accountants will present its Fall Professional Accounting Seminar (PAS) on September 29, 2017, at the Pinewood Country Club, 247 Pinewood Road, Asheboro, NC 27205*

<b>COURSE LEVEL: BASIC</b>	<b>METHOD: LECTURE &amp; DISCUSSION</b>
<b>PREREQUISITE: NONE</b>	<b>ADVANCE PREPARATION: NONE</b>

**Friday, September 29, 2017**

**Registration 7:30AM Seminar 8:00AM-5:00PM**

**8 CPE Hours – Business Federal Tax Update 2017**

This session will include coverage of all of the 2017 court cases, IRS changes and new laws as they apply to S and C Corporations as well as LLC's this class provides all of your up-to-date coverage of current business tax issues, while expanding into analyses of those problem areas encountered every year. Taught and written by practicing professionals, we identify and solve real-life preparation issues. You will receive a helpful guide book to reference in your office also!

**Bonus: Exit Strategies**

Bob will briefly provide guidance to the accounting professional facing retirement, growth limitations, workload and special client needs. Determine how to value an accounting practice for both the buyer and the seller and provide checklists and guidance on transfers, non-competes, and non-solicitation agreements. The helpful manual will discuss pricing and sales strategies and then ease into the discussion of adding a partner, including financial and practice management considerations, as well as firm mergers.

**Bob Jennings, CPA, CFP, CITP**

Bob Jennings, CPA, CFP, CITP is a nationally renowned speaker, presenting continuing education classes to over 100,000 tax professionals over the last 10 years all over the world. He is also a prolific author and has published over 60 professional articles in such magazines as The Journal of Accountancy and The Practical Accountant, as well as annually authoring several tax, accounting and technology seminar manuals. Jennings is a very actively practicing partner in the firm he founded in Indiana over 20 years ago, and appeared on over 20 radio and TV shows in 2006, as well as being quoted in The Family Circle and Bloomberg's Boomer Report.



APPROVED  
CONTINUING EDUCATION  
PROVIDER

NCSA is Provider #A8FPT for  
Enrolled Agents &  
Other Tax Return Preparers

## REGISTRATION

Registration includes lunch and breaks on Friday, September 29, 2017.

Time: Registration 7:30-8AM Seminar 8:00AM-5:00PM

Please complete and return this form  
to the NCSA office:

NCSA, Post Office Box 1126, Conover, NC 28613

Phone: 866-755-6272 Fax: 828-695-2522



	Before Sept. 1st	After Sept. 15th
Member	\$189.00	\$199.00
Non-Member	\$200.00	\$225.00

### Hotel Information

Holiday Inn Express & Suites Asheboro,  
1113 East Dixie Drive, Asheboro, NC 27203

Rooms must be reserved by September 1, 2017, for \$114.00 + tax per room. Please make your reservations directly with the hotel. Call 1-336-636-5222 for reservations and tell them you are with the North Carolina Society of Accountants. There are limited rooms blocked for September 28, 2017 our block code is ACC.

Name

Address

City, State, Zip

Telephone

Email Address

Credit Card Number

Exp. Date

Billing Address for Card

Signature

### METHOD OF PAYMENT:

Check (Make payable to NCSA) Mail to: P O Box 1126, Conover, NC 28613

Visa

MasterCard

Other

Three Digit Security Code on Back of Credit Card needed for Processing Credit Card Transactions

### Cancellation Policy

You can reach the NCSA Executive Director toll free at 1-866-755-6272, 24 hours a day to leave a message to cancel your registration for this seminar. There is no fee for cancellations received prior to September 1, 2017, a \$50 administrative fee for cancellations received between September 18 and September 22, 2017, and complete forfeit of registration fees and material for cancellations received after September 25, 2017. No shows will forfeit their entire registration fee and materials. Please call and cancel your registration before the event date to not be considered a No Show.